

CPP ANNUAL USE OF CAPITAL SURVEY - 2010



NAME OF INSTITUTION

(Include Holding Company Where Applicable)

Green Bankshares, Inc.

Point of Contact:	Michael J. Fowler	RSSD: (For Bank Holding Companies)	1133277
UST Sequence Number:	180	Docket Number: (For Thrift Holding Companies)	
CPP/CDCI Funds Received:	72,278,000	FDIC Certificate Number: (For Depository Institutions)	895
CPP/CDCI Funds Repaid to Date:		Credit Union Charter Number: (For Credit Unions)	
Date Funded (first funding):	December 23, 2008	City:	Greeneville
Date Repaid ¹ :	N/A	State:	Tennessee

¹If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).

☒ **Increase lending or reduce lending less than otherwise would have occurred.**

Initially when funds were received, we originated in excess of \$62.4 million in new loans within the first 3 months while also continuing to renew existing customer loans. As the recession deepened throughout 2009 / 2010, loan demand virtually dried-up in our Tennessee markets.

☒ **To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, commercial mortgage loans, small business loans, etc.).**

Initial loan growth was reflected in commercial real estate loans and one-to-four family mortgages.

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☒ **Increase securities purchased (ABS, MBS, etc.).**

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☐ **Make other investments.**

☒ **Increase reserves for non-performing assets.**

Loan loss reserves were increased by \$16.7 million as the \$71.1 million provision for loan losses exceeded \$54.4 million of net charge-offs.

☐ **Reduce borrowings.**

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☒ **Increase charge-offs.**

Net loan charge-offs totaled \$54.4 million for 2010. Capital provided the CPP program, enhanced our ability to absorb elevated losses.

☐ **Purchase another financial institution or purchase assets from another financial institution.**

☐ **Held as non-leveraged increase to total capital.**

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What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?

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What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?

CPP funds received provided us a greater opportunity to work with certain borrowers that were struggling to meet their obligations.

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Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.